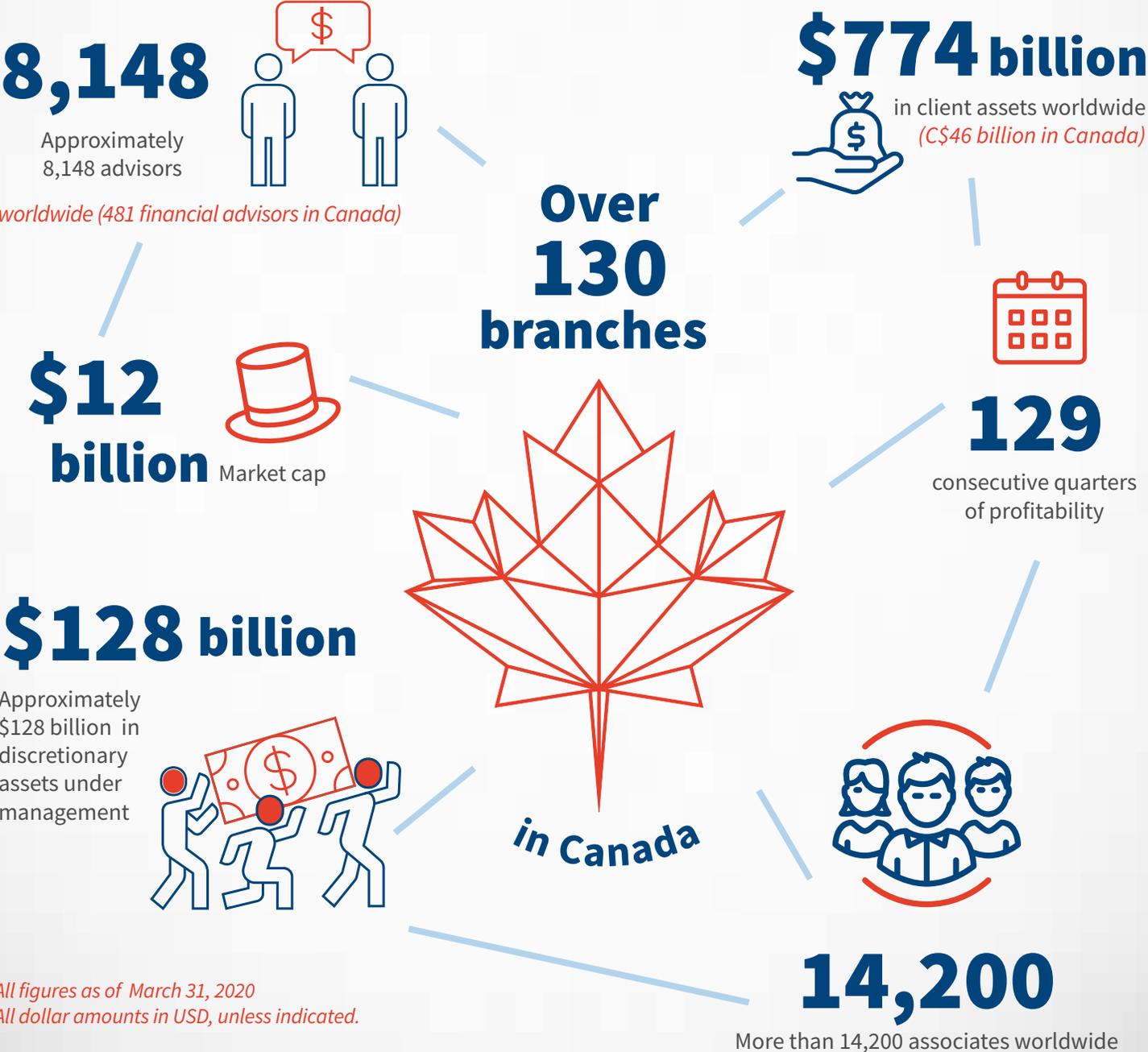


# RAYMOND JAMES AT A GLANCE

## IN CANADA AND AROUND THE WORLD

Our numbers are impressive, but our people are our greatest strength. In Canada and across our network, we share a vision of delivering the highest level of wealth management advice by always focusing on the unique needs of each client and their families. This client-first focus is further underscored by our core values of professional integrity, advisor independence and a conservative, long-term approach to investing.



*All figures as of March 31, 2020  
All dollar amounts in USD, unless indicated.*

By consistently putting the needs of our clients first, Raymond James has become one of Canada's premier independent investment firms. Our client focus and the strength of over 1445 employees and agents in Canada have garnered us many of the industry's top honours.

## OUR COMPANY



**76 analysts** globally covering more than 1,100 companies around the world.



**18 analysts** in Canada publish comprehensive research on 260 companies in:  
*Consumer, Energy, Industrials, Mining & Natural Resources, Real Estate, Technology & Communications and Transportation.*

In September 2016, Raymond James Ltd. welcomed **3Macs** to the family, creating **Canada's largest independent dealer.**



A member of the *Canadian Investor Protection Fund* and regulated by the *Investment Industry Regulatory Organization of Canada.*

In January 2019, Raymond James was named to *Forbes' list of America's Best Employers* for Diversity.



In June 2016, Raymond James Financial was added to the Fortune 500, and in March 2017, it was added to the S+P 500 index.



Recipient of the **2020 Employee Recommended** Workplace award.

Raymond James has acquired a Canadian trust company to help clients with estate planning and settlement. The new division's name is Raymond James Trust Services (Canada). A Quebec based trust services division was launched in 2019.

### Network for Women Advisors

created to educate, retain and attract the best women in the industry.



Raymond James Financial moves up in the Securities/Asset Management category of **FORTUNE magazine's World's Most Admired Companies** list for 2020.

**Raymond James** earned a **score of 100** on the **2020 Human Rights Campaign Corporate Equity Index**, resulting in our organization being recognized as a *"Best Place to Work for LGBTQ Equality."*

### Supporting Charities

Raymond James Ltd. has been recognized by *Imagine Canada* as a caring company for signing the corporate citizenship commitment and demonstrating leadership in community support in Canada.



For more information on our firm, visit [www.raymondjames.ca](http://www.raymondjames.ca)

# RAYMOND JAMES®

Raymond James is a member of the Canadian Investor Protection Fund. v.0320