

# RAYMOND JAMES®

## Raymond James Hires Glenn Gatcliffe to Investment Banking Team

TORONTO, Nov. 18, 2015 /CNW/ - Raymond James Ltd., the Canadian arm of North American investment dealer Raymond James Financial, Inc., today announced that Glenn Gatcliffe has joined its Investment Banking team as Managing Director, Head of Consumer, Agriculture / Chemicals and Manufacturing.

"With Glenn's arrival, we further enhance our bench strength across all industry sectors," says Paul Allison, Chairman and Chief Executive Officer, Raymond James Ltd. "With more than 300 investment banking professionals across North America, we are committed to providing leading solutions for our corporate clients. Glenn is yet another key addition to our investment banking team as we continue to grow the Canadian operations of our North American platform."

Prior to joining Raymond James, Glenn Gatcliffe held a variety of positions over a 15 year period at a domestic bank-owned investment dealer. This included covering Consumer and Industrial Products, and most recently he led the global coverage of Fertilizers and Agriculture. Glenn earned his Bachelor of Science and Business Administration from Babson College in Boston, followed by his Masters of Business Administration (Finance) from McGill University in Montreal.

"I am excited to join a firm with deep industry expertise and a strong focus on providing Canadian clients with leading investment banking solutions," says Gatcliffe. "The depth of our North American platform gives us a unique advantage to support our corporate clients."

Raymond James is a leading North American full service investment dealer with an extensive presence across Canada, the United States and select international centres. Raymond James Ltd. is the Canadian subsidiary of Raymond James Financial, Inc.

Raymond James offers equity research on more than 1,300 Canadian and U.S. firms, as well as access to North American capital markets, innovative institutional equity teams and leading-edge financial products and services. The firm serves the wealth management needs of more than 2.7 million individual investors and their families, and manages more than \$600 billion in client assets under administration.

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