

RAYMOND JAMES®

Raymond James Welcomes Another Strong Team to its Calgary Flagship Branch

For immediate release.

Calgary, Alberta - Terry Hetherington, Executive Vice President and Head of the Private Client Group of Raymond James Ltd., is pleased to welcome Doug Lavoie and his team to the Raymond James Calgary flagship branch led by Doug Pinder.

"We are delighted to welcome Doug Lavoie and his team to Raymond James," said Terry Hetherington. "Doug shares our strong client-first focus and demonstrates it daily in his approach to managing his clients' wealth management needs. He is a great addition to our first-rate Calgary team, and is one of a long list of advisors who have recognized the advantage of our independent platform and keen focus on the client- advisor relationship."

Doug and his team, who have joined Raymond James from BMO Nesbitt Burns, advise clients on how best to realize their desired financial outcomes through intelligent investment planning and comprehensive wealth management.

"We know we made the right move in joining Raymond James for our business growth and for our clients," says Doug. "We are thrilled to be able to offer our clients the extensive products and services offerings available through Raymond James."

Raymond James is a leading North American independent full service investment dealer, offering an extensive range of professional investment services and products including: private client services, portfolio management, financial & estate planning services, insurance, equity research, investment banking and institutional sales & trading. Through its network of 6,300 Financial Advisors and Portfolio Managers across Canada and the United States, Raymond James serves more than 2.6 million individual investors and families, and oversees total client assets of approximately US\$ 483 billion.

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