

# RAYMOND JAMES®

## **Raymond James Strengthens Mining Investment Banking Team - Gavin McOuat Joins Firm as Co-Head of Mining**

June 6, 2013 – Toronto - Investment dealer Raymond James Ltd., the Canadian arm of North American investment dealer Raymond James Financial, Inc., today announced that Gavin McOuat is joining our mining investment banking group as Managing Director and Co-Head of Investment Banking Mining and Metals effective June 10, 2013. Gavin will be based in Toronto and work closely with fellow Co-Head of Mining, John Murphy, who will continue to serve mining clients from the Raymond James Vancouver office.

“Gavin adds an important new dimension to our already solid mining investment banking team,” says Jason Holtby, Head of Investment Banking for Raymond James Ltd. “He has a strong reputation for his ability to identify and build deep relationships with clients, and is widely respected throughout the mining industry in North America and internationally. Gavin adds depth and expertise that will enhance our ability to deliver best execution for our mining clients in Canada and across borders.”

Gavin joins Raymond James from Barclays, where he was the Global Co-Head of Metals and Mining. Gavin was responsible for primary coverage of the mining and metals companies operating in the Americas and co-manager of the Barclays’ global mining team. He advised on several M&A and financing transactions in Canada and the US. Prior to that, Gavin was a Managing Director in the mining and metals investment banking groups at Citigroup Global Markets and National Bank. Gavin holds a LLM in Mineral Law and Policy and a B. Comm.

“I am excited about joining Raymond James, and I am looking forward to leveraging the firm’s extensive resources to serve its mining clients,” says Gavin. “Raymond James offers the best of both worlds – a talented and well respected mining team in Canada and the investment banking capabilities of Raymond James in North America.”

Raymond James is a leading North American independent full service investment dealer offering an extensive range of professional investment service and products including: private client services, financial and estate planning services, portfolio management, insurance, equity research, investment banking and institutional sales and trading. Through its network of approximately 6,200 Financial Advisors across Canada, the United States and key international centres, Raymond James serves more than two million individual clients and families, and manages more than \$407 billion in client assets under administration. For more information about Raymond James, please visit our web site at: [www.raymondjames.ca](http://www.raymondjames.ca).

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