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Raymond James Enhances Energy Investment Banking Team Veteran Trevor Anderson Joins Firm

March 28, 2012 - Calgary – Investment dealer Raymond James Ltd., the Canadian arm of North American investment dealer Raymond James Financial, Inc., today announced that industry veteran, Trevor Anderson, has joined the firm's Energy Investment banking team based in Calgary as Managing Director, effective April 23, 2012.

“Trevor adds an important new dimension to our already strong Energy investment banking team,” says Jason Holtby, Head of Investment Banking for Raymond James. “He has a sterling reputation for his ability to cultivate deep relationships with clients and is widely respected throughout the energy industry in Canada and the United States. Trevor brings great depth and expertise that will add to our ability to continue to deliver at the highest standards on behalf of our domestic petroleum and oil producing clients.”

Trevor comes to Raymond James from Macquarie Capital and before that he held progressively more senior roles within the energy practices at BMO, National Bank and Merrill Lynch Canada. His coverage responsibilities have included domestic and international oil and gas producers, oil and gas services, power and pipeline. He has also been active in several lead equity relationships, as well as mergers and acquisitions mandates in the Canadian energy industry.

Raymond James is a leading North American independent full service investment dealer offering an extensive range of professional investment service and products including: private client services, financial and estate planning services, portfolio management, insurance, equity research, investment banking and institutional sales and trading. Through its network of approximately 5,400 Financial Advisors across Canada, the United States and key international centres, Raymond James serves more than two million individual clients and manages more than \$289 billion in client assets under administration. For more information about Raymond James, please visit our web site at: www.raymondjames.ca.

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