

# KEY RISK & BENEFITS

## What is a structured note?

Structured notes are financial products designed to provide exposure to an underlying asset or asset class while meeting certain risk and reward objectives.

## Principal protection or principal at risk?

Structured notes can vary from 100% principal protection (PPN) to partial principal protection to full principal at risk (PAR Notes).

## What are some underlying assets?

- Equity Indices
- ETFs
- Commodities or Commodity Indices
- Single Stock or Basket of Stocks
- Fixed Income/Credit
- Interest Rates
- Currencies

## What are the main benefits?

**CAPITAL PROTECTION:** notes can be structured to return all or part of your principal investment if held to maturity and can be tailored to provide a pre-determined level of downside protection.

**ENHANCED GROWTH:** notes can be structured to increase the return potential and exposure to an underlying investment.

**INCREASED CASH FLOW:** Notes can be structured to pay fixed or variable cash flows to meet client income needs.

**ACCESSIBILITY:** Notes can be structured to gain exposure to multiple markets and combined asset classes using one single product.

## What are the key risks and considerations?

**CREDIT RISK:** the risk that the issuer of the note will fail to meet its obligations to repay the principal at maturity.

**PRINCIPAL RISK:** the risk that if the note is sold prior to maturity, the investor may receive less than the original principal invested.

**LIQUIDITY RISK:** the risk that there may not be an active secondary market, although most issuers will provide daily liquidity.

**TERM RISK:** notes may be called at the option of the issuer leaving the investor to reinvest in a lower rate environment.

**PRICING:** the market value (or NAV) of a note may not reflect the percentage change in the underlying reference asset. Factors affecting the market value aside from the underlying asset may include time- value, volatility, fluctuation in interest rates, and other factors.

**SUITABILITY:** structured notes are not suitable for investors who do not understand the associated market, tax treatment, liquidity and other related risk.

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