

RAYMOND JAMES®

FINANCIAL ANALYST

TORONTO, ON
Job Posting # 18-223

Raymond James Ltd. is seeking a qualified Financial Analyst to work in our downtown Toronto Correspondent Services office (RJCS).

Raymond James Ltd. is Canada's leading independent investment dealer offering high quality investment products and services to Canadians seeking customized solutions to their wealth management needs.

As a member of the RJCS team and reporting to the Sr. Vice President, Correspondent Services, the Financial Analyst will be instrumental in supporting the financial analysis function at RJCS, and will provide guidance and support to operational and strategic decision making within the business line. Principle responsibilities include supporting the planning/budgeting process and on-going financial forecasts; preparing internal financial and management reports; developing, enhancing and providing ongoing support for cost models and analysis; preparing economic models and impact analysis; assisting with RFP responses and strategic project analysis; and providing on-going analysis and assistance in RJCS as required.

Specifically you will:

- Gather, analyze and interpret financial and operational data and design and compile reports for senior management;
- Assist in directing and coordinating the RJCS operational planning and budget processes;
- Assist in preparing and submitting RFP's and proposals for new business development processes;
- Develop, maintain and enhance budget and planning models ensuring integrity of information and performing on-going variance analysis;
- Gather, analyze and interpret financial data and develop economic models based on current financial developments, financial policies and plans required to support business decisions;
- Analyze pricing of corporate and operational services and recommend course of action.
- Be involved in billing management, monitoring revenue leakage and setting billing policies;
- Develop and maintain framework for analysis of RJCS profitability to support and improve operational efficiency;
- Conduct research and studies involving Competitive Intelligence;
- Prepare management reports and presenting study results;
- Measure and report key business/operational indicators; and
- Prepare/create clear and concise reports and spreadsheets to communicate the results of complex analytical work.

To qualify for this opportunity you possess:

- An Undergraduate Degree;
- 3-5 years' experience in cost/accounting or financial analysis;
- Proficiency with MS Word and Outlook; advanced Excel, advanced Access, and PowerPoint skills;
- A professional accounting designation or working towards a designation is preferred;
- Related experience in the securities industry is an asset;



- A high level of attention to detail;
- Exceptional inter-personal skills and a team player;
- Excellent written and verbal communication skills;
- The ability to be self-motivated, as well as work independently under pressure and meet deadlines while maintaining a high level of customer service;
- Excellent analytical and problem solving skills, as well as the ability to exercise sound judgment;
- The ability to be creative and resourceful; and
- Strong organizational, multi-tasking and prioritizing skills.

This is a permanent full-time position with a competitive compensation and benefits package.

If you would like to join our team, please send a resume and covering letter, **quoting the position and Job Posting # 18-223 by October 11, 2019 to:**

Human Resources
Raymond James Ltd.
Email: resumes@raymondjames.ca

To be considered for employment candidates will be required to provide proof of citizenship, permanent residency or eligibility to work in Canada with no restrictions. We require applicants to complete a background verification process prior to commencing employment with the company, including but not limited to a credit and criminal record check. Employment is contingent on the satisfactory completion of a pre-employment background check.

We sincerely thank all applicants who express an interest in this role: only those being directly considered will be contacted.

Raymond James Ltd. recognizes the value of a diverse workforce and appreciates the unique skills and special contribution of each employee. We are committed to accessibility for candidates through all stages of the recruitment process. Should you require accommodation, please contact Human Resources via email at resumes@raymondjames.ca.

