

RAYMOND JAMES®

Raymond James Ltd. is a wholly owned subsidiary of US-based Raymond James Financial Inc. (RJF-NYSE), and is a prominent, independent, full-service investment dealer in Canada. The Equity Capital Markets division of the firm in Canada has a solid commitment to investment research, investment banking, and institutional sales and trading. The equity research team in Canada consists of 15 analysts covering approximately 250 companies.

Position: Equity Research Associate – Industrials

Location: Vancouver, BC

Deadline: September 12, 2014

Job Posting#: 14-089

We are looking for an exceptional candidate; someone who values hard work, diligence; someone who takes pride in a job well-done. The successful candidate is an excellent communicator – exemplary writing skills are a must. Importantly, he or she also demonstrates an abiding curiosity – a drive to develop true understandings of systems and problems.

Responsibilities include:

- Working with the industrials team in conducting thorough analysis of the industrials industry and targeted companies;
- Conducting due diligence including meeting with corporate executives, analyzing industry and company data, developing and maintaining financial models, writing research and making oral presentations to equity sales/trading personnel and our institutional clients.

Background and skills of a successful candidate:

The ideal candidate will have at least 2 years of work experience, preferably with a background in engineering. In addition:

- Completion of undergraduate or graduate degrees in business, economics, or engineering;
- Completion of or a willingness to work towards acquiring the CFA designation;
- A strong understanding of accounting and financial analysis principles, and modeling skills;
- High competence in Excel and PowerPoint complemented by excellent written and verbal communication skills;
- Strict attention to detail plus the abilities to multi-task, think critically, and take initiative;
- Flexibility to work long hours when required to meet time-sensitive deadlines;
- Outgoing personality that will fit into a high-performing, team-oriented environment.

If you are interested in applying for this position, please forward your cover letter and resume, quoting the job posting number to:

Cynthia Lui

Raymond James Ltd.

Email: cynthia.lui@raymondjames.ca

We thank all candidates who apply and advise that only those selected for an interview will be contacted.

Raymond James Ltd.

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